

File 4pm
Dec 4, 1987

B&W PRICE INCREASE

\$2.00/m on all major brands

2.75/m on GPC

2.50/m on Falcon Lights

40¢/ctn on Ritec and 25's

TERMS:

12/8 - 12/11 250%

12/14 - 12/23 250%

12/24 - 12/31 150%

90/10 deal:

90% of total invoice due in 28 days

10% of total invoice due in 14 days

2045364818